



CITY OF ITHACA

108 East Green Street, Ithaca, New York 14850-6590

OFFICE OF THE CITY CLERK
Department of Public Information & Technology
Julie Conley Holcomb, City Clerk

Telephone: 607-274-6570
Fax: 607-274-6432
www.cityofithaca.org

OFFICIAL NOTICE OF MEETING SPECIAL PRESENTATION CITY OF ITHACA COMMON COUNCIL

Please note that Common Council will hold a meeting on **Wednesday, July 29, 2020 beginning at 6:00 p.m.** Members of the public can watch the meeting on the [City of Ithaca's Public Meetings YouTube Channel](#).

In preparation for the start of the 2021 budget review process, there will be discussions on the following topics:

1. Budget overview and furloughs.
2. Newman Golf Course.
3. Options for public comment during budget season and at other remotely conducted meetings of Common Council and committees.

Public speaking will not be entertained at this meeting.

Dated: July 24, 2020

A7250 - Golf Course

Account	Account Description	2016			2017			2018			2019			2020		
		Budget	Actual	% of Budget	Budget	Actual	% of Budget	Budget	Actual	% of Budget	Budget	Actual	% of Budget	Budget	Actual	% of Budget
2013	GOLF COURSE CONCESSIONS	2,000	4,000	200%	2,000	2,000	100%	2,000	0	0%	2,000	4,000	200%	2,000	0	0%
2014	GOLF COURSE PRO SHOP	12,000	3,717	31%	11,500	2,965	26%	10,000	2,883	29%	5,000	2,992	60%	5,000	0	0%
2050	GOLF COURSE CHARGES	100,000	102,491	102%	103,000	86,862	84%	103,000	79,145	77%	103,000	84,329	82%	100,000	0	0%
2051	GOLF COURSE MEMBERSHIPS	68,000	62,399	92%	68,000	61,466	90%	67,000	64,272	96%	67,000	55,258	82%	67,000	0	0%
2415	GOLF CART RENTAL	50,000	55,808	112%	50,000	42,591	85%	51,000	37,394	73%	50,000	40,682	81%	50,000	0	0%
	Total Revenues	232,000	228,414	98%	234,500	195,884	84%	233,000	183,693	79%	227,000	187,261	82%	224,000	0	0%
2690	OTHER COMPENSATION FOR LOSS	0	0	n/a	0	-50	n/a	0	0	n/a	0	0	n/a	0	0	n/a
5110	STAFF SALARY	52,000	53,992	104%	52,000	55,502	107%	60,347	60,747	101%	63,936	63,536	99%	67,524	35,424	52%
5115	HOURLY FULL-TIME	26,156	0	0%	0	0	n/a	0	0	n/a	0	0	n/a	0	0	n/a
5120	HOURLY PART-TIME	73,000	87,017	119%	73,000	83,762	115%	76,000	82,015	108%	82,000	90,801	111%	82,000	2,897	4%
5125	OVERTIME	500	340	68%	1,000	528	53%	1,000	1,098	110%	1,000	192	19%	0	0	n/a
5405	TELEPHONE	1,480	985	67%	1,300	922	71%	1,100	869	79%	1,000	936	94%	1,000	458	46%
5410	UTILITIES	12,000	16,438	137%	17,000	13,540	80%	17,000	12,515	74%	16,000	23,141	145%	13,000	2,541	20%
5415	CLOTHING	600	0	0%	0	0	n/a	0	0	n/a	100	0	0%	100	0	0%
5420	GAS & OIL	8,000	5,025	63%	6,000	5,013	84%	6,000	5,273	88%	6,000	5,736	96%	6,000	217	4%
5425	OFFICE EXPENSE	200	253	126%	300	117	39%	300	36	12%	300	0	0%	300	0	0%
5435	CONTRACTS	13,000	12,874	99%	15,000	12,181	81%	15,000	14,732	98%	15,000	13,164	88%	15,000	8,988	60%
5437	MERCHANT SERVICE CHARGES	3,000	3,774	126%	3,250	3,496	108%	3,250	1,029	32%	3,500	896	26%	3,500	711	20%
5450	ADVERTISING	1,000	780	78%	750	0	0%	750	175	23%	750	300	40%	750	0	0%
5455	INSURANCE	500	0	0%	500	0	0%	500	0	0%	500	0	0%	500	0	0%
5465	CONCESSIONS	4,400	5,669	129%	4,000	3,817	95%	5,000	2,988	60%	5,000	2,575	51%	4,000	596	15%
5475	PROPERTY MAINTENANCE	1,000	3,759	376%	3,000	976	33%	3,000	2,504	83%	3,000	852	28%	2,000	103	5%
5476	EQUIPMENT MAINTENANCE	200	215	107%	200	391	195%	200	0	0%	500	647	129%	500	0	0%
5477	EQUIPMENT PARTS	8,000	8,402	105%	11,000	12,381	113%	10,000	10,581	106%	12,000	9,139	76%	16,000	877	5%
5480	BUILDING MAINTENANCE SUPPLIES	500	946	189%	500	486	97%	500	407	81%	750	1,928	257%	750	303	40%
5481	SMALL TOOLS	200	378	189%	350	372	106%	350	460	131%	500	315	63%	500	17	3%
5483	CONSTRUCTION SUPPLY	17,000	24,041	141%	25,000	23,415	94%	30,000	28,643	95%	30,000	31,692	106%	30,000	10,243	34%
5494	SAFETY MATERIALS & SUPPLIES	0	0	n/a	0	0	n/a	0	0	n/a	0	0	n/a	1,000	501	50%
9010	STATE RETIREMENT	23,882	23,344	98%	23,741	23,280	98%	23,435	23,312	99%	23,435	23,413	100%	24,507	0	0%
9030	SOCIAL SECURITY	11,602	10,108	87%	9,639	10,694	111%	18,507	10,629	57%	11,241	10,809	96%	11,418	0	0%
9040	WORKERS' COMPENSATION	2,675	1,128	42%	2,557	1,087	43%	2,664	1,170	44%	2,664	1,180	44%	2,691	800	30%
9060	HOSPITAL & MEDICAL INSURANCE	30,660	30,301	99%	32,092	32,579	102%	33,283	32,494	98%	35,043	34,920	100%	37,177	24,085	65%
9070	DENTAL INSURANCE	1,218	1,448	119%	1,253	1,118	89%	1,362	1,264	93%	1,362	1,289	95%	1,479	775	52%
9710	SERIAL BONDS	880	880	100%	890	0	0%	920	920	100%	2,095	2,095	100%	2,890	2,890	100%
9711	INTEREST ON SERIAL BONDS	759	385	51%	736	362	49%	713	713	100%	2,915	2,915	100%	2,092	1,068	51%
9730	BOND ANTICIPATION NOTES	0	0	n/a	0	0	n/a	1,145	1,145	100%	0	0	n/a	0	0	n/a
9731	INTEREST ON BANS	0	0	n/a	388	388	100%	560	560	100%	0	0	n/a	0	0	n/a
	Total Expenses	294,412	292,482	99%	285,446	286,357	100%	312,886	296,280	95%	320,591	322,471	101%	326,678	93,491	29%
	Budgeted Deficit	62,412			50,946			79,886			93,591			102,678		
	Actual Deficit		64,067			90,472			112,586			135,210			93,491	

Budget Line Notes

5120 - Hourly Part-time

Inside: pro shop workers (6-7) = Pro shop is open 7 days a week \$16/hour for 14 hours per day x 28 weeks= \$43,904.

Outside: maintenance workers (3) \$16/Hr x 40 x 28 weeks = \$53,760 (one seasonal may not work 40 hours per week)

5410 - Utilities (Water, Sewer, Electric, Propane. For clubhouse and maintenance facility and course irrigation -- utilities were low in '17 and '18 due to lack of water billing, which showed up in '19)

5420 - Gas and oil (For Maintenance equipment and carts)

5425 - Office expense (Copy paper, pens, printer ink)

5435 - Contracts (Lease contract with Nuttall golf carts)

5437 - Credit processing company charge

5465 - Concessions (Pro shop purchases such as balls, tees, clothing, hats, counter goods, tournament supplies, signs)

5475 - Property Maintenance (clubhouse and shop repair, road repair, irrigation repair)

5476 - Equipment Maintenance (Oil and filter preventative supplies)

5477 - Equipment parts (Repair and service of equipment)

5480 - Building Maintenance supplies (Soap, disinfectant, toilet paper, paper towels, cleaning goods)

5483 - Construction Supply (roughly \$25,000 for fertilizer, chemicals, seed and topdressing sand. The remainder is for aeration, drainage, irrigation needs and course supplies such as flagsticks, putting green cups, tee markers, rakes, ball washers, paint etc)

Revenue and Membership Notes

Revenue for 2019 was down for a couple of reasons, the main one being the weather. It was a shortened season due to the constant rain until June and the short fall season. Weather has a huge impact on this course due to the low elevation.

With such frequent rain events up until June, memberships declined because players did the math regarding savings between paying greens fees or the membership fee. We have been around 140 memberships, but last year was 119.

We lost a lot of daily fee play and had league night cancellations due to weather, which I believe was roughly around \$11,000. We also lost the Wednesday night men's league last year, which was another \$10,000.

Last year we did approx. 6,000 paid rounds (not including member play); typically it is around 10,000 with good weather and full leagues.

As far as data on player demographics, it is estimated that 95% are local and college students, but player data is not broken down by city vs. non-city residents. The course does get out of towners on business, graduations or for tournaments. We have been growing with reciprocal play from other courses.